

	2011			2012			2013			2014			2015			2016		
<b>All 7(A)</b>	\$	4,067,410,300		\$	2,201,973,800		\$	2,747,430,700		\$	2,404,529,400		\$	3,372,657,900		\$	3,604,240,500	
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	987,151,100	24%	\$	632,397,100	29%	\$	709,373,500	26%	\$	736,370,200	31%	\$	997,139,700	30%	\$	1,094,628,000	30%
AMERICAN INDIAN	\$	25,327,100	1%	\$	10,757,900	0%	\$	10,291,500	0%	\$	15,452,400	1%	\$	23,322,100	1%	\$	9,834,100	0%
ASIAN OR PACIFI	\$	728,521,900	18%	\$	472,984,600	21%	\$	529,212,100	19%	\$	564,598,100	23%	\$	696,702,900	21%	\$	820,983,300	23%
BLACK	\$	77,032,100	2%	\$	38,517,300	2%	\$	43,730,500	2%	\$	47,891,400	2%	\$	69,474,300	2%	\$	72,298,500	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	156,270,000	4%	\$	110,137,300	5%	\$	126,139,400	5%	\$	108,428,300	5%	\$	207,640,400	6%	\$	191,512,100	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	386,946,800	10%	\$	199,328,900	9%	\$	267,053,000	10%	\$	379,376,000	16%	\$	487,641,600	14%	\$	475,394,200	13%
WHITE	\$	2,693,312,400	66%	\$	1,370,247,800	62%	\$	1,771,004,200	64%	\$	1,288,783,200	54%	\$	1,887,876,600	56%	\$	2,034,218,300	56%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	653,723,000	16%	\$	359,264,200	16%	\$	450,000,500	16%	\$	395,458,300	16%	\$	553,102,700	16%	\$	587,948,600	16%
Female Owned more than 50%	\$	508,508,800	13%	\$	264,735,800	12%	\$	352,395,100	13%	\$	310,038,400	13%	\$	413,959,800	12%	\$	517,983,000	14%
Male Owned	\$	2,905,178,500	71%	\$	1,577,973,800	72%	\$	1,945,035,100	71%	\$	1,699,032,700	71%	\$	2,405,595,400	71%	\$	2,498,308,900	69%
<b>Veteran</b>	\$	220,122,800	5%	\$	87,032,200	4%	\$	107,154,200	4%	\$	82,988,800	3%	\$	147,844,200	4%	\$	154,779,200	4%
<b>Hub, LMI, or EZEC</b>	\$	1,603,778,900	39%	\$	901,164,000	41%	\$	1,036,022,500	38%	\$	908,840,000	38%	\$	1,181,595,600	35%	\$	-	0%
<b>EXISTING BUSINESS</b>	\$	3,010,359,600	74%	\$	1,586,280,400	72%	\$	2,060,397,600	75%	\$	1,731,540,600	72%	\$	2,246,705,100	67%	\$	2,303,055,500	64%
<b>NEW BUSINESS</b>	\$	1,015,510,100	25%	\$	610,072,900	28%	\$	681,740,100	25%	\$	666,110,100	28%	\$	1,114,921,300	33%	\$	1,287,177,300	36%
<b>Rural</b>	\$	969,377,100	24%	\$	388,035,600	18%	\$	388,922,100	14%	\$	352,103,400	15%	\$	577,449,900	17%	\$	598,792,900	17%
<b>Urban</b>	\$	3,098,033,200	76%	\$	1,813,938,200	82%	\$	2,358,508,600	86%	\$	2,052,426,000	85%	\$	2,795,208,000	83%	\$	3,005,447,600	83%
<b>Export</b>	\$	155,102,400	4%	\$	124,315,000	6%	\$	198,408,500	7%	\$	191,129,900	8%	\$	215,132,800	6%	\$	163,706,500	5%
<b>CAPLine</b>	\$	23,673,400	1%	\$	25,785,400	1%	\$	90,281,900	3%	\$	48,784,000	2%	\$	90,409,600	3%	\$	56,122,300	2%
<b>PLP</b>	\$	2,381,804,300	59%	\$	1,170,497,400	53%	\$	1,454,249,500	53%	\$	1,414,294,600	59%	\$	2,002,690,300	59%	\$	2,255,633,700	63%
<b>Express</b>	\$	463,702,200	11%	\$	282,946,700	13%	\$	276,890,700	10%	\$	233,429,500	10%	\$	336,551,200	10%	\$	352,562,200	10%
<b>\$150K and Under</b>	\$	323,684,000	8%	\$	231,712,200	11%	\$	237,974,600	9%	\$	232,972,500	10%	\$	353,695,700	10%	\$	363,570,000	10%
<b>&gt;\$150K - \$350K</b>	\$	515,984,600	13%	\$	307,891,500	14%	\$	356,471,000	13%	\$	275,587,100	11%	\$	390,169,000	12%	\$	424,913,400	12%
<b>&gt;\$350K - \$2M</b>	\$	2,589,554,200	64%	\$	1,107,309,000	50%	\$	1,452,517,600	53%	\$	1,177,093,100	49%	\$	1,579,584,900	47%	\$	1,782,876,300	49%
<b>&gt;\$2M</b>	\$	638,187,500	16%	\$	555,061,100	25%	\$	700,467,500	25%	\$	718,876,700	30%	\$	1,049,208,300	31%	\$	1,032,880,800	29%

All Activity illustrated above is as of 12/04 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 7(A)</b>	<b>11,030</b>		<b>6,966</b>		<b>7,465</b>		<b>6,759</b>		<b>9,561</b>		<b>10,389</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,292</b>	<b>21%</b>	<b>1,645</b>	<b>24%</b>	<b>1,751</b>	<b>23%</b>	<b>1,680</b>	<b>25%</b>	<b>2,368</b>	<b>25%</b>	<b>2,803</b>	<b>27%</b>
AMERICAN INDIAN	81	1%	58	1%	61	1%	59	1%	73	1%	61	1%
ASIAN OR PACIFI	1,252	11%	888	13%	953	13%	932	14%	1,242	13%	1,431	14%
BLACK	316	3%	198	3%	168	2%	181	3%	284	3%	414	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	643	6%	501	7%	569	8%	508	8%	769	8%	897	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	844	8%	620	9%	694	9%	860	13%	1,403	15%	1,303	13%
WHITE	7,894	72%	4,701	67%	5,020	67%	4,219	62%	5,790	61%	6,283	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,673	15%	1,103	16%	1,207	16%	1,056	16%	1,433	15%	1,465	14%
Female Owned more than 50%	1,853	17%	1,156	17%	1,232	17%	1,147	17%	1,665	17%	1,931	19%
Male Owned	7,504	68%	4,707	68%	5,026	67%	4,556	67%	6,463	68%	6,993	67%
<b>Veteran</b>	<b>755</b>	<b>7%</b>	<b>378</b>	<b>5%</b>	<b>388</b>	<b>5%</b>	<b>338</b>	<b>5%</b>	<b>409</b>	<b>4%</b>	<b>467</b>	<b>4%</b>
<b>Hub, LMI, or EZEC</b>	<b>4,154</b>	<b>38%</b>	<b>2,664</b>	<b>38%</b>	<b>2,823</b>	<b>38%</b>	<b>2,540</b>	<b>38%</b>	<b>3,191</b>	<b>33%</b>	<b>-</b>	<b>0%</b>
<b>EXISTING BUSINESS</b>	<b>7,698</b>	<b>70%</b>	<b>4,810</b>	<b>69%</b>	<b>5,148</b>	<b>69%</b>	<b>4,691</b>	<b>69%</b>	<b>6,463</b>	<b>68%</b>	<b>6,293</b>	<b>61%</b>
<b>NEW BUSINESS</b>	<b>3,245</b>	<b>29%</b>	<b>2,150</b>	<b>31%</b>	<b>2,313</b>	<b>31%</b>	<b>2,057</b>	<b>30%</b>	<b>3,077</b>	<b>32%</b>	<b>4,079</b>	<b>39%</b>
<b>Rural</b>	<b>2,463</b>	<b>22%</b>	<b>1,002</b>	<b>14%</b>	<b>898</b>	<b>12%</b>	<b>1,057</b>	<b>16%</b>	<b>1,468</b>	<b>15%</b>	<b>1,766</b>	<b>17%</b>
<b>Urban</b>	<b>8,567</b>	<b>78%</b>	<b>5,964</b>	<b>86%</b>	<b>6,567</b>	<b>88%</b>	<b>5,702</b>	<b>84%</b>	<b>8,093</b>	<b>85%</b>	<b>8,623</b>	<b>83%</b>
<b>Export</b>	<b>287</b>	<b>3%</b>	<b>244</b>	<b>4%</b>	<b>240</b>	<b>3%</b>	<b>231</b>	<b>3%</b>	<b>260</b>	<b>3%</b>	<b>159</b>	<b>2%</b>
<b>CAPLine</b>	<b>28</b>	<b>0%</b>	<b>30</b>	<b>0%</b>	<b>128</b>	<b>2%</b>	<b>74</b>	<b>1%</b>	<b>117</b>	<b>1%</b>	<b>83</b>	<b>1%</b>
<b>PLP</b>	<b>3,603</b>	<b>33%</b>	<b>1,821</b>	<b>26%</b>	<b>2,001</b>	<b>27%</b>	<b>1,713</b>	<b>25%</b>	<b>2,252</b>	<b>24%</b>	<b>2,641</b>	<b>25%</b>
<b>Express</b>	<b>4,680</b>	<b>42%</b>	<b>3,850</b>	<b>55%</b>	<b>3,613</b>	<b>48%</b>	<b>3,437</b>	<b>51%</b>	<b>5,005</b>	<b>52%</b>	<b>5,511</b>	<b>53%</b>
<b>\$150K and Under</b>	<b>5,762</b>	<b>52%</b>	<b>4,240</b>	<b>61%</b>	<b>4,140</b>	<b>55%</b>	<b>4,051</b>	<b>60%</b>	<b>5,850</b>	<b>61%</b>	<b>6,398</b>	<b>62%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,074</b>	<b>19%</b>	<b>1,238</b>	<b>18%</b>	<b>1,402</b>	<b>19%</b>	<b>1,082</b>	<b>16%</b>	<b>1,508</b>	<b>16%</b>	<b>1,612</b>	<b>16%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,994</b>	<b>27%</b>	<b>1,309</b>	<b>19%</b>	<b>1,694</b>	<b>23%</b>	<b>1,396</b>	<b>21%</b>	<b>1,869</b>	<b>20%</b>	<b>2,047</b>	<b>20%</b>
<b>&gt;\$2M</b>	<b>200</b>	<b>2%</b>	<b>179</b>	<b>3%</b>	<b>229</b>	<b>3%</b>	<b>230</b>	<b>3%</b>	<b>334</b>	<b>3%</b>	<b>332</b>	<b>3%</b>

All Activity illustrated above is as of 12/04 for each FY listed.

	2011			2012			2013			2014			2015			2016		
All 504	\$	750,896,000		\$	747,024,000		\$	927,757,000		\$	641,437,000		\$	715,747,000		\$	858,665,000	
Ethnicity																		
All Minority	\$	188,462,000	25%	\$	168,084,000	23%	\$	199,677,000	22%	\$	136,269,000	21%	\$	195,188,000	27%	\$	265,636,000	31%
AMERICAN INDIAN	\$	628,000	0%	\$	777,000	0%	\$	842,000	0%	\$	1,150,000	0%	\$	192,000	0%	\$	2,504,000	0%
ASIAN OR PACIFI	\$	134,463,000	18%	\$	126,535,000	17%	\$	150,245,000	16%	\$	99,120,000	15%	\$	124,278,000	17%	\$	192,422,000	22%
BLACK	\$	10,507,000	1%	\$	7,208,000	1%	\$	11,369,000	1%	\$	5,914,000	1%	\$	6,939,000	1%	\$	10,768,000	1%
HISPANIC	\$	42,864,000	6%	\$	33,564,000	4%	\$	37,221,000	4%	\$	30,085,000	5%	\$	63,779,000	9%	\$	59,942,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	41,338,000	6%	\$	31,498,000	4%	\$	71,479,000	8%	\$	46,498,000	7%	\$	61,906,000	9%	\$	69,548,000	8%
WHITE	\$	521,096,000	69%	\$	547,442,000	73%	\$	656,601,000	71%	\$	458,670,000	72%	\$	458,653,000	64%	\$	523,481,000	61%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	298,000	0%	\$	4,158,000	1%	\$	4,190,000	0%	\$	1,570,000	0%	\$	582,000	0%	\$	-	0%
Female Owned more than 50%	\$	94,180,000	13%	\$	87,807,000	12%	\$	105,736,000	11%	\$	61,915,000	10%	\$	94,956,000	13%	\$	96,946,000	11%
Male Owned	\$	656,418,000	87%	\$	655,059,000	88%	\$	817,831,000	88%	\$	577,952,000	90%	\$	620,209,000	87%	\$	761,719,000	89%
Veteran	\$	24,708,000	3%	\$	33,925,000	5%	\$	40,046,000	4%	\$	34,460,000	5%	\$	29,107,000	4%	\$	28,587,000	3%
Hub, LMI, or EZEC	\$	264,898,000	35%	\$	265,707,000	36%	\$	326,119,000	35%	\$	230,798,000	36%	\$	238,275,000	33%	\$	-	0%
EXISTING BUSINESS	\$	644,044,000	86%	\$	646,767,000	87%	\$	792,411,000	85%	\$	552,381,000	86%	\$	597,104,000	83%	\$	684,482,000	80%
NEW BUSINESS	\$	106,852,000	14%	\$	100,257,000	13%	\$	135,346,000	15%	\$	89,056,000	14%	\$	118,643,000	17%	\$	174,183,000	20%
Rural	\$	158,219,000	21%	\$	165,166,000	22%	\$	199,125,000	21%	\$	142,635,000	22%	\$	164,506,000	23%	\$	193,713,000	23%
Urban	\$	592,677,000	79%	\$	581,858,000	78%	\$	728,632,000	79%	\$	498,802,000	78%	\$	551,241,000	77%	\$	664,952,000	77%
Export	\$	7,637,000	1%	\$	17,642,000	2%	\$	44,502,000	5%	\$	44,247,000	7%	\$	38,984,000	5%	\$	1,205,000	0%
\$150K and Under	\$	22,818,000	3%	\$	15,538,000	2%	\$	17,915,000	2%	\$	11,996,000	2%	\$	10,156,000	1%	\$	10,921,000	1%
>\$150K - \$350K	\$	109,888,000	15%	\$	89,280,000	12%	\$	105,513,000	11%	\$	70,632,000	11%	\$	71,653,000	10%	\$	67,634,000	8%
>\$350K - \$2M	\$	511,709,000	68%	\$	470,214,000	63%	\$	568,585,000	61%	\$	384,762,000	60%	\$	440,029,000	61%	\$	442,536,000	52%
>\$2M	\$	106,481,000	14%	\$	171,992,000	23%	\$	235,744,000	25%	\$	174,047,000	27%	\$	193,909,000	27%	\$	337,574,000	39%

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	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	<b>1,371</b>		<b>1,167</b>		<b>1,418</b>		<b>941</b>		<b>996</b>		<b>1,006</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>291</b>	<b>21%</b>	<b>233</b>	<b>20%</b>	<b>283</b>	<b>20%</b>	<b>186</b>	<b>20%</b>	<b>230</b>	<b>23%</b>	<b>217</b>	<b>22%</b>
AMERICAN INDIAN	2	0%	3	0%	2	0%	1	0%	1	0%	1	0%
ASIAN OR PACIFI	185	13%	143	12%	174	12%	94	10%	127	13%	121	12%
BLACK	25	2%	21	2%	24	2%	14	1%	12	1%	13	1%
HISPANIC	79	6%	66	6%	83	6%	77	8%	90	9%	82	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	72	5%	55	5%	86	6%	68	7%	66	7%	82	8%
WHITE	1,008	74%	879	75%	1,049	74%	687	73%	700	70%	707	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	7	1%	5	0%	2	0%	2	0%	-	0%
Female Owned more than 50%	216	16%	156	13%	219	15%	121	13%	151	15%	154	15%
Male Owned	1,154	84%	1,004	86%	1,194	84%	818	87%	843	85%	852	85%
<b>Veteran</b>	<b>52</b>	<b>4%</b>	<b>62</b>	<b>5%</b>	<b>75</b>	<b>5%</b>	<b>53</b>	<b>6%</b>	<b>42</b>	<b>4%</b>	<b>52</b>	<b>5%</b>
<b>Hub, LMI, or EZEC</b>	<b>474</b>	<b>35%</b>	<b>415</b>	<b>36%</b>	<b>523</b>	<b>37%</b>	<b>350</b>	<b>37%</b>	<b>344</b>	<b>35%</b>	<b>-</b>	<b>0%</b>
<b>EXISTING BUSINESS</b>	<b>1,204</b>	<b>88%</b>	<b>1,025</b>	<b>88%</b>	<b>1,255</b>	<b>89%</b>	<b>825</b>	<b>88%</b>	<b>842</b>	<b>85%</b>	<b>870</b>	<b>86%</b>
<b>NEW BUSINESS</b>	<b>167</b>	<b>12%</b>	<b>142</b>	<b>12%</b>	<b>163</b>	<b>11%</b>	<b>116</b>	<b>12%</b>	<b>154</b>	<b>15%</b>	<b>136</b>	<b>14%</b>
<b>Rural</b>	<b>339</b>	<b>25%</b>	<b>324</b>	<b>28%</b>	<b>356</b>	<b>25%</b>	<b>248</b>	<b>26%</b>	<b>253</b>	<b>25%</b>	<b>256</b>	<b>25%</b>
<b>Urban</b>	<b>1,032</b>	<b>75%</b>	<b>843</b>	<b>72%</b>	<b>1,062</b>	<b>75%</b>	<b>693</b>	<b>74%</b>	<b>743</b>	<b>75%</b>	<b>750</b>	<b>75%</b>
<b>Export</b>	<b>17</b>	<b>1%</b>	<b>27</b>	<b>2%</b>	<b>46</b>	<b>3%</b>	<b>43</b>	<b>5%</b>	<b>40</b>	<b>4%</b>	<b>2</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>211</b>	<b>15%</b>	<b>144</b>	<b>12%</b>	<b>164</b>	<b>12%</b>	<b>108</b>	<b>11%</b>	<b>91</b>	<b>9%</b>	<b>99</b>	<b>10%</b>
<b>&gt;\$150K - \$350K</b>	<b>449</b>	<b>33%</b>	<b>362</b>	<b>31%</b>	<b>434</b>	<b>31%</b>	<b>297</b>	<b>32%</b>	<b>294</b>	<b>30%</b>	<b>273</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>673</b>	<b>49%</b>	<b>602</b>	<b>52%</b>	<b>743</b>	<b>52%</b>	<b>482</b>	<b>51%</b>	<b>550</b>	<b>55%</b>	<b>530</b>	<b>53%</b>
<b>&gt;\$2M</b>	<b>38</b>	<b>3%</b>	<b>59</b>	<b>5%</b>	<b>77</b>	<b>5%</b>	<b>54</b>	<b>6%</b>	<b>61</b>	<b>6%</b>	<b>104</b>	<b>10%</b>

All Activity illustrated above is as of 12/04 for each FY listed.